



Early Bird Discount Available
(Please refer to P,2 for details.)

Advanced Mediation Workshop

19 March 2018

"Lively and engaging seminar!"

"... helpful and practical for the negotiation and mediation process..."

"Very informative, educational and interesting!"



Led by Ms. Nina Harding, a Sydney based commercial mediator with over 25 years of mediation experience, the Advanced Mediation Workshop will comprise real life examples, interactive exercises, engaging video clips and discussion, which will encourage participants to try new skills throughout the process. With the encouraging feedback from the participants of Nina's previous seminar in Hong Kong, "The Lessons from Behavioural Economics - How We Make Decision in Mediation and the Psychology of Conflict", Nina is returning with an enhanced version of the said seminar, which is a not-to-be-missed workshop for those who are interested in the topic.

What is covered?

Human decision-making process and its implications for mediators

Understanding impasses and how mediators can move parties forward

Communication skills for mediators, theory and practical applications

Options for handling challenging, high emotion and high need parties

How to assist parties to communicate effectively

Speaker

Ms. Nina Harding has over 25 years of mediation experience. She has mediated over 2,000 business disputes and is the Australian Film Code Conciliator. She worked for The Accord Group from 1992 - 2002.

Nina has been teaching mediation training workshops for over 20 years. She has taught judges, barristers, counsellors, teachers, business people, university students, government officials and many others how to resolve disputes. She is also a popular key note speaker and has lectured at numerous universities including Hong Kong, Sydney and La Trobe. Her workshops are fun, interactive and educational.



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After the workshop, participants will be able to:

- ✓ Improve their understanding of thought processes, biases and how people make decisions
- ✓ Learn important lessons from Behavioural Economics and what people find persuasive
- ✓ Enhance their understanding of impasses, high emotion, communication impediments, positional bargaining and decision making
- ✓ Improve their mediation toolkit
- ✓ Discuss and reflect on their current mediation practice and develop advanced skills for mediating in the future

Date	: 19 March 2018 (Monday)
Time	: 9:30am - 5:30pm
Venue	: Financial Dispute Resolution Centre (FDRC) Unit 3701-4, 37/F, Sunlight Tower, 248 Queen's Road East, Wan Chai
Language	: English
Registration	: Early bird <u>on or before 2 March 2018 (Friday)</u> : HK\$3,900
Fee	: Original: HK\$4,700
CPD	: HKMAAL (pending), HKIAC (pending), The Law Society of Hong Kong (pending), HK Mediation Centre (pending), FDRC (7 points)
Registration	: Online registration (https://goo.gl/forms/7FPmGrDbCVG4eoxB2)
Deadline	: 12 March 2018 (Monday)
Payment	: 1. By Cheque: Please make a crossed cheque payable to " Joint Mediation Helpline Office " and send to JMHO, Rm LG102, LG1/F, High Court building, 38 Queensway, Admiralty, Hong Kong. Please write your name and contact number on the back of the cheque.
Method	: 2. By Bank Transfer: Please transfer the amount to JMHO's bank account (HSBC: 808-782569-001) and send the copy of the bank-in slip to JMHO by email (seminar@jointmediationhelpline.org.hk) or fax ((852) 2899-2984).

Terms and conditions:

1. All registrants should complete the online registration form.
2. Seats will be allocated on a first-come-first-served basis.
3. Registration will be confirmed upon receipt of payment. Confirmation will be issued by email. No refund will be made after confirmation.
4. JMHO reserves the right to accept or reject any registration. Notification and refund will be made in case of rejection.
5. JMHO reserves the right to modify, postpone or cancel the workshop.